



## Public Call

### For urgent procurement of respiratory machines for prevention and fight against COVID-19 in a state of emergency

Public Call published by: Ministry of Health of RNM

Application Date: 09.04.2020, 15:30 hours.

#### I. Procurement subject

I.1 Subject to this public call is urgent procurement of: **“respiratory machines for prevention and fight against COVID-19 in a state of emergency”**.

**Procurement subject: respiratory machines**

**Maximum quantity: 200 pieces**

#### Minimum technical specifications:

##### Respiratory specification (minimum)

- Basic respiratory models VCV (IPPV), PCV, SIMV SIMV, BIPAP (BILEVEL), SPONT (CPAP/PSV)
- Tidal volume 20-3000
- PEEP/CPAP 0-50smH2O
- Psup 0-70cmH2O
- FiO2 21-100%
- O2 suction 100% ventilation
- Insp. hold
- Exp. Hold

##### Basic monitoring (specification)

1. VTi, VTe, MV MV/spont
2. Inhalation frequency, spontaneous inhalation frequency
3. Ratio: inspiratory/expiratory I:E
4. Ppeak, Pmean, Pplat, Pmin, PEEP
5. Resistance
6. Compliance
7. Respiratory curves P-T, F-T, V-T

With compressor and without compressor

**I.2 The procurement subject is not divided into lots, except the quantity part whereby each bidder may submit quantities as per their availability in the specified deadline and following the minimum technical specifications.**

## II. Right to participation

- II.1 Any interested local and foreign legal and natural person-bidder who is registered for the activity related to the subject of the public contract has the right to submit a bid.
- II.21 In order to prove the ability to perform professional activity, the economic operator should submit a document for the registration of the business activity (DRD formulary) as a proof that is registered as a legal entity for conducting the activity related to the subject of the public procurement contract or to submit a proof that belongs to appropriate professional association in accordance with the regulation of the country where is registered. .

## III. Terms and conditions for participation

III.1 The bidder must conform to the following criteria:

- Provide technical staff responsible for installment, maintenance and technical assistance and training of the staff who shall operate the equipment ;
- The equipment must be new and unused;
- The bidder agrees to perform the delivery on a location additionally determined by the MoH on the territory of RNM;
- Pursuant article 3 of the Legislative Act for urgent procurement of respiratory machines for prevention and fight against COVID-19 in a state of emergency , “maximum budgeted allocated for procurement per respiratory machine is 25.000 Euro, without additional fees” The Macedonian denar shall be used as currency during the evaluation period. The currency rate of the National Bank of RNM shall be applied following the exchange rate valid on the final applicate date;
- Maximum delivery term cannot be longer than 30(thirty) days following the day of contract signing.

III.2 Supporting documents:

- Declare a statement that technical staff responsible for installment, maintenance and technical assistance and training of the staff that shall operate the equipment shall be provided. The statement must be signed and verified by the authorized representative.
- Declare a statement that the equipment must be new and unused. The statement must be signed and verified by the authorized representative.
- Declare a statement that the bidder agrees to perform the delivery on a location additionally determined by the MoH on the territory of RNM. The statement must be signed and verified by the authorized representative.
- Signed and verified by the authorized representative of the bidder TEDER-BID enclosed herein as Appendix No. 1)

**Note: Any bid exceeding the allocated unique maximum price and exceeding the maximum delivery term shall be rejected by the Commission.**

#### IV. DRAFTING AND SUBMISSION OF TENDERS

IV.1 Bidders shall draft and submit their tenders in closed envelope byPost or personally and directly in the archives of the Contracting Authority on the following address: **Ministry of Health RNM, 50<sup>th</sup> Divizija Str. No. 14 – Skopje.**

#### V. Deadline for delivery of the tenders

V.1 The duration of the Public Call for respiratory machines shall be 72 hours following its publication.

V.2 The tender bids submitted later and not in the given deadline shall not be evaluated.

#### VI. Tender evaluation

VI.1 The tender bids shall be evaluated following the criteria herein by Commission consisted of 3 members from MoH and 4 external experts and shall propose decision for best bidder to the Minister.

VI.2 The tender bids which are not completed and submitted as per point II.2 and point III.2 of this Public Call shall not be evaluated by the Commission and shall be rejected as unacceptable.

#### VII. Evaluation criteria

VII.1 Criterion for awarding the public procurement contract shall be the economically most favorable tender. As bearer of the procurement shall be selected the economic operator whose bid shall be evaluated as the most economically favorable, i.e. **the one winning best ratio between price and quality, whereas the quality is referred to the delivery deadline.**

The following shall be the elements of the criterion for economically most favorable tender:

**Price** **20 points**

**Quality** **80 points**

**VII.1.1 A total of 20 point shall be assigned for the price element.** The total price without VAT shall be considered for the evaluation of the tender, whereas, most points shall be awarded to the bid with the lowest offered price. Points for the pricing element in other tenders shall be divided according to the following formula:

$$\text{Number of points} = \frac{\text{Lowest price (VAT excluded)} \cdot \text{Maximum number of points}}{\text{Price (VAT excluded)}}$$

**VII.1.2 A total of 80 points shall be assigned for the quality element.** The quality shall be deemed the shortest delivery term, stated in calendar days following the date of contract signing and shall be evaluated in the following manner: the tender bids offering the shortest delivery term shall be awarded maximum points. The delivery term shall be calculated in calendar days following the date of contract signing.

Points for the quality element in other tenders shall be divided according to the following formula:



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$$\text{Number of points} = \frac{\text{Shortest delivery term (days)} \cdot \text{Maximum number of points}}{\text{Offered delivery term (days)}}$$

### VIII. Awarding the contract

VIII.1 The contracting authority, shall award the contract to the economic operator whose tender/bid shall be evaluated as economically most favorable, i.e. which shall receive most points as a sum of the points for each element of the criterion economically most favorable tender.

VIII.2 If two or more tenders have the same number of total points, the tender which was received earlier in the archives of the MoH shall be selected.

VIII.3 In case the first selected bidder did not offer the total quantity as defined in the technical specifications, the MoH shall concluded public procurement contracts with the acceptable second rated, third rated etc bidders until full procurement of the 200 respiratory machines.

VIII.4 In case the Ministry of Health concludes contracts with more than one bidder whose bid is acceptable, according to the ranking list, the last concluded Agreement will be concluded on a quantity until the maximum determined amount of 200 respiratory machines is fulfilled.

### IX. Additional information

IX.1 For additional information please refer to the Ministry of Health of RNM, phone 02/3112-500 or e-mail: [javninabavki@zdravstvo.gov.mk](mailto:javninabavki@zdravstvo.gov.mk).

**Minister,**  
**Dr. Venko Filipche**



#### IV. TENDER FORM (Appendix 1)

In accordance with the public call No. \_\_\_\_\_ published by the Ministry of Health, for awarding public-procurement contract of goods – “Urgent procurement of respiratory machines for prevention and fight against COVID-19 in a state of emergency”, we hereby provide the following:

### TENDER

#### IV.1 GENERAL PART

IV.1.1 Name of the tenderer: \_\_\_\_\_

IV.1.2 Contact information

Address: \_\_\_\_\_

☐ Telephone: \_\_\_\_\_

☐ Fax: \_\_\_\_\_

☐ E-mail (mandatory): \_\_\_\_\_

☐ Contact person: \_\_\_\_\_

IV.1.3 Responsible person: \_\_\_\_\_

IV.1.4. Tax No: \_\_\_\_\_

IV.1.5. Company Number: \_\_\_\_\_

IV.1.6. Bank account details: \_\_\_\_\_

IV.1.7. Bank: \_\_\_\_\_

I.5. Our tender consists of the following parts:

- completed TENDER Form consisting of I. GENERAL PART II. TECHNICAL OFFER and III. FINANCIAL OFFER
- Documents for fulfilling the conditions for participation listed in item II.2 and III.2 of the Public Call
- Other documents (such as catalogs, samples, etc.)

I.6. We agree to give this tender for the procurement subject in accordance with the prices and delivery time defined in the Public Call.

I.7. By submitting this offer, we fully accept the conditions provided in the Public Call.



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**II. Technical Tender**

II.1. We are willing to offer the following goods as per technical specification (the fields in the table are mandatory and must be clearly filled ):

Part	Procurement subject	EM	Quant.	Model	Manufacturer	Country of origin
1	Respiratory machines	Piece				

Technical specification of the procurement subject	Comment, description or catalogue No. <sup>1</sup>	Satisfactory/ Non-satisfactory
<b>Respiratory specification (minimum)</b>		
- Basic respiratory models VCV (IPPV), PCV, SIMV SIMV, BIPAP (BILEVEL), SPONT (CPAP/PSV)		
- Tidal volume 20-30000		
- PEEP/CPAP 0-50cmH2O		
- Psup 0-70cmH2O		
- FiO2 21-100%		
- O2 suction 100% ventilation		
Insp. hold		
Exp. Hold		
<b>Basic monitoring (specification)</b>		
- VTi, VTe, MV MV/spont		
- Inhalation frequency , spontaneous inhalation frequency		
- Ratio: inspiratory/expiratory I:E		
- Ppeak, Pmean, Pplat, Pmin, PEEP		
- Resistance		
- Compliance		
- Respiratory curves P-T, F-T, V-T		
With compressor and without compressor		

**Equipment delivery term:**

We fully agree to deliver and install \_\_\_\_\_ pieces within \_\_\_\_\_ calendar days, following the date of contract signing .

In .....

Authorized person

.....-.....-2020

.....  
signature and seal

<sup>1</sup> Понудувачот задолжително да достави Каталог, брошура со обележување на наведените карактеристики



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### III. Financial Tender

III.1. Accordingly, the total price of our tender, including all expenses and discounts, VAT included, shall be as follows: :

Part	Description	EM	Quant.	Unique price Vat exclusive	Import customs <sup>2</sup>	Total price VAT exclusive	VAT
0	1	2	3	4	5	6 (3 x 4)	7
1	Respiratory machines	Piece					

The total price of our tender, including all expenses and discounts, VAT included, shall be as follows:  
..... (With numbers) (.....) (With letters) MKD. The total  
amount of VAT shall be ..... (with numbers) MKD.

In .....

.....-2020

Authorized Person

.....  
signature and seal

<sup>2</sup> Доколку цената не е оптеретена со увозни царини, да се избрише